



ISSUED BY THE MANITOBA WHEAT POOL.

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WINNIPEG.

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### GET THIS

Don't be bluffed into shipping your platform wheat to anybody but your own Pool - Ship it to the Pool, care of the Pool Terminals, Fort William (CP) or Port Arthur (CN) and keep the terminal earnings to swell your Pool returns.

### POOL TERMINALS MAKE RECORD

How's this for a sample of the way your Pool employees are entering into the spirit of their jobs? The Pool Terminal at Fort William on October 29, unloaded 62 cars in 11 hours and 45 minutes, establishing a record for that type of elevator by beating the previous record of 50 cars, also made by your terminal superintendent Hugh Grant. As only 27 of the 62 cars had duplex doors the work of unloading was slowed up to the estimated extent of one car in four or five. Sixty two cars in 11 hours and 45 minutes is going some! Both Pool Terminals work day and night.



D. L. Smith

Selling agent for the Pools, who has been selling grain since he first took to wearing long pants.

### THE POOL IS BUSY

Scores of letters coming to the Pool office express the hope that the Pool is doing well. It is. Thanks to the loyalty of the members, the Pool is handling up to 45 per cent. of the total deliveries of wheat in Manitoba. This is living right up to the contract and the spirit of co-operation. It is taxing to the utmost the capacity of the office staff. When you are putting your team up by the light of a stable lantern after loading a car of wheat, your Pool employees are also hard at work at their desks, giving dispatch to your business and keeping up with the rush of Pool wheat.

And yet the market is not being flooded by us. Listen! A Pool member was talking with a member of the Grain Exchange the other day and asked him if this would be a good time to sell December wheat. "You better be careful," said the Exchange man. "There are two factors you have to watch this year, one is the short crop, the other is this damned Pool. As soon as wheat drops a cent they go off the market". 'Nuff sed.

### A TRICK OF THE TRADE

Every once in a while we are advised by a Pool member that the elevator companies are giving full track price for less than carlots of non-Pool wheat, while they will only give street price for less than carlots of Pool wheat.

This looks pretty good to the non-Pool farmer, and pretty bad to the Pool farmer. We wonder if the non-Pool farmer has figured out what this means. For instance, November 5th track wheat was \$1.54. The elevator company using this price and taking off it 2½ cents handling charges and commission, leaves \$1.51½. That is the net Fort William price after commission and handling charges have been taken off. Spot wheat the same day was \$1.58, so that the non-Pool farmer got on that day 6½ cents under Fort William spot price.

The Pool farmer, in delivering his wheat by the load and taking what is termed the "Pool street price" gets five and a small fraction cents under Fort William spot price on 1, 2 and 3 Northern wheat, and 6 cents and a small fraction on No. 4 and lower grades, so that the non-Pool farmer who is lucky enough to get track price is really taking as big a discount, and often a bigger discount under Fort William spot than the Pool farmer who is delivering his wheat at so-called "Pool street price."

### RESPONSIBILITY OF ELEVATORS

Remember, it is unnecessary for a Pool member to write us about any car that he is putting through a country elevator. All he has to do is tell the elevator agent it is Pool wheat, tell him what grade and dockage he expects and when the wheat is unloaded it is turned over to us, the elevator company assuming all responsibility, under "The Canada Grain Act" and as per their contract with us. But he must, if he wants reinspection for a certain grade, give full information to the elevator company direct or through their agent.

Of course we would like any Pool member who has put wheat through a country elevator and who is not satisfied with the manner in which the elevator company has handled the

car to take the matter up with us, giving us full information, so that we can dig into his complaint.

It is only on platform loaded wheat, billed direct to the Pool, that we can look after inspection, reinspection, unload, distribution of proceeds and issuance of growers' certificate.

### **DISAGREEMENT AS TO GRADE OR DOCKAGE**

In case of disagreement between a farmer and a local elevator agent as to the correct grade or dockage on grain the following sections in "The Canada Grain Act" govern:

172 In case there is a disagreement between the purchaser or the person in the immediate charge of receiving the grain at such country elevator and the person delivering the grain to such elevator for sale, storage or shipment at the time of such delivery, as to the proper grade or dockage for dirt or otherwise, except as to condition, on any lot of grain delivered, a fair and proper sample shall be drawn in the presence of the person delivering the grain out of each hopper load as delivered, and at least three quarts from samples so taken shall be forwarded in a suitable sack properly tied and sealed, express charges prepaid, to the chief inspector of grain, and shall be accompanied by the request in writing of either or both of the parties aforesaid, that the chief inspector will examine the sample and report on the grade and dockage the said grain is in his opinion entitled to and would receive if shipped to the terminal points and subjected to official inspection.

173 The chief inspector shall, as soon as practicable, examine and inspect such sample or samples of grain and adjudge the proper grade and dockage to which it is, in his judgment, entitled, and which grain of like quality and character would receive if shipped to the terminal points in carload lots and subjected to official inspection.

174 As soon as the chief inspector has so examined, inspected and adjudged the grade and dockage he shall make out in writing a statement of his judgment and finding and shall transmit a copy thereof by mail to each of the parties to the disagreement, preserving the original together with the sample on file in his office.

2 The judgment and finding of the chief inspector on all or any of the said matters shall be conclusive.

3 Where the disagreement as to grade and dockage arises on the sale of the grain by a farmer to such country elevator the farmer shall be paid on the basis of grade and dockage offered him by the elevator, but the final settlement shall be made on the basis of grade and dockage given by the chief inspector.

### **ORGANIZE**

Now is the time to plan your meetings for the winter. Where a number of locals close together can join in arranging a series of meetings, we will be pleased to give assistance by providing speakers. Give us fair notice and particulars of the meetings arranged, to avoid disappointment.

### **DON'T PAY EXCHANGE**

All cheques from the Pool covering carloads of grain are payable at par at your bank. The exchange is added to your settlement, and the bank charge us exchange when they put the cheque in to us for adjustment. Do not pay the local bank this charge on your Pool cheques. If they insist on charging you exchange, please let us know.

### **QUESTIONS AND ANSWERS**

Can a farmer having sold part of his 1924 crop, become a member of the Pool for the marketing of the remainder of his crop? Answer. Yes.

Will the Pool accept contracts now for the years 1925-26-27? Answer. Yes.

May a farmer in taking his wheat to a mill pay the toll for gristing in wheat? Answer. Yes.

### **\$5.00 PRIZE**

To the Pool member who sends in the best suggestion which we can use for the improvement of this bulletin - "The Scoop Shovel".

### **An Example To Follow**

Eighty years ago 28 Rochdale weavers put \$5 each into a fund to commence a co-operative business, in which the profits were regularly distributed among the members. Today the business they started has a total membership of 3,500,000 families and is a federation of over 1200 co-operative societies. In 1922 it distributed over \$325,000,000 worth of goods and its banking department had a turnover of \$2,500,000,000. It conducts 116 different manufacturing industries and has agents in all parts of the world.

This tremendous and inspiring success was not achieved without a struggle. The co-operative movement had to run the gauntlet of ridicule and opposition, of legal handicaps and financial boycotting, of desperate efforts to seduce the members into disloyalty and neglect of their own organization. But in spite of it all, the movement grew in strength and importance because its members were loyal and withstood all efforts to draw them away from their own organization.

Your Pool is part of this great co-operative movement now world wide in its scope. Be loyal to it and it will be included among the great achievements of the movement. Never forget that those who would draw you away from the Pool are seeking to promote their own interests and not yours. Disloyalty to the Pool means gain to them. Stand by the institution which you own and control.